



April 1, 2022

Dear Valued Customer,

As the economy continues to experience labor issues, raw material shortages, and freight disruptions, we continue to face volatility and inflation on many items. Most recently, we received notice of a substantial price increase on powder-actuated loads effective immediately and on all pending orders.

We find ourselves with the need to pass along a portion of these additional costs. Effective June 1, 2022, pricing on domestically manufactured powder-actuated loads will increase by 35% and imported powder-actuated loads will increase by 15%.

Due to the amount and timing of these increases, coupled with the lack of available inventory, we request customers keep orders in alignment with historical purchases and we reserve the option to decline new orders at pre-increase pricing.

Domestic:

- P22AC2 0.22-Caliber "A" Crimp Loads, Single Shot - Brown
- P22AC3 0.22-Caliber "A" Crimp Loads, Single Shot - Green
- P22AC4 0.22-Caliber "A" Crimp Loads, Single Shot - Yellow
- P25SL3 0.25-Caliber Plastic, 10-Shot Strip Loads - Green
- P25SL4 0.25-Caliber Plastic, 10-Shot Strip Loads - Yellow
- P25SL5 0.25-Caliber Plastic, 10-Shot Strip Loads - Red
- P27SL2 0.27-Caliber Plastic, 10-Shot Strip Loads - Brown
- P27SL3 0.27-Caliber Plastic, 10-Shot Strip Loads - Green
- P27SL4 0.27-Caliber Plastic, 10-Shot Strip Loads - Yellow
- P27SL5 0.27-Caliber Plastic, 10-Shot Strip Loads - Red
- P27SL6 0.27-Caliber Plastic, 10-Shot Strip Loads - Purple
- P27LVL4 0.27-Caliber Single-Shot Loads, Long - Yellow
- P27LVL5 0.27-Caliber Single-Shot Loads, Long - Red
- P27LVL6 0.27-Caliber Single-Shot Loads, Long - Purple

Import:

- P22AC2A 0.22-Caliber "A" Crimp Loads, Single Shot - Brown
- P22AC3A 0.22-Caliber "A" Crimp Loads, Single Shot - Green
- P22AC4A 0.22-Caliber "A" Crimp Loads, Single Shot - Yellow
- P27SL2A 0.25-Caliber Plastic, 10-Shot Strip Loads - Brown
- P27SL3A 0.25-Caliber Plastic, 10-Shot Strip Loads - Green
- P27SL4A 0.25-Caliber Plastic, 10-Shot Strip Loads - Yellow
- P27SL5A 0.25-Caliber Plastic, 10-Shot Strip Loads - Red

We appreciate your business and understanding during these turbulent times.

Sincerely,

Roger J. Dankel
President, North American Sales
Simpson Strong-Tie Company